# **SBI** Associate Clerk Question Paper with Answers

## (Based on memory) Held on 07-10-2012 Test-I: General Awareness Questions

Poverty line is expressed in terms of overall

	1) per capita income						
	2) per capita consumpti	on expenditure					
	3) per capita entertainment expenditure						
	4) per capita developme	ent expenditure	5) per capita GDP				
2.	Who among the following	ng is the author of the Eng	glish novel 'The Namesake'?				
	1) Shobhaa De	2) Jhumpa Lahiri	3) Shashi Tharoor				
	4) Upamanyu Chatterje	e 5) V.S. Naipaul					
<b>3.</b>	The abbreviation UIDA	I stands for					
	1) Unique Identification	Division of All India					
	2) Uuique Identification	Department of Ancient In	ndia				
	3) Unique Identity Divi	sion of Ancient India					
	4) Unique Identification	Authority of India					
	5) None of these						
4.	Kanha Tiger Reserve is	situated in Mandla distric	t of-				
	1) Rajasthan	2) Uttar Pradesh	3) Chattisgarh				
	4) Madhya Pradesh	5) Maharashtra					
<b>5.</b>	At the official march	past in the opening cer	remony of the 2012 London				
	Olympics, the Indian co	ontingent was led by-					
	1) Shuttler Parupali Kas	shyap	2) Sushil Kumar				
	3) Paddler Soumyajit		4) Saina Nehwal				
	5) Chef-de-Mission Bri	g P.K.M. Raja					
<b>6.</b>	Who amongst the follow	ving Indian contestants in t	he 2012 London Olympics 10-				
	meter Air Rifle event w	on a bronze medal?					
	1) Gagan Narang	2) Vijay Kumar	3) Sushil Kumar				
	4) Parupali Kashyap	5) Amit Kumar					
<b>7.</b>	Which of the following	g is a global international	organisation dealing with the				
	rules of trade between r	ations?					
	1) IMF	2) IDA	3) UNO				
	4) WTO	5) UNESCO					

8.	Excise duty is the tax lev	ried on-				
	1) production of goods	2) import of goods	3) sale of goods			
	4) profits on the sale of g	goods				
	5) income from other sou	ırces				
9.	Union Budget is presente	ed in the Parliament by the-				
	1) Prime Minister					
	2) Commerce Minister					
	3) Minister for Parliamer	ntary Affairs				
	4) Union Finance Ministe	er	5) Lok Sabha Speaker			
10.	In the Union Budget for	2011-12, Very Senior Citi	zens were defined as those			
	who are over-					
	1) 90 years of age	2) 85 years of age	3) 80 years of age			
	4) 75 years of age	5) 70 years of age				
11.	A tax based on the value	of the property/ product is	called-			
	1) Fringe Benefit Tax	2) Value Added Tax				
	3) Minimum Alternative	Tax	4) Turnover Tax			
	5) Ad Valorem Tax					
<b>12.</b>	Who is the present Governor of the Reserve Bank of India?					
	1) Dr. K.C. Chakraborty	2) Dr. D. Subbarao	3) Dr. Y.V. Reddy			
	4) Dr. S. Gokarn	5) None of these				
13.	The term 'Plastic Money'	refers to-				
	1) ATM/ Credit Cards					
	2) Plastic-coated Currence	ey Notes				
	3) Foreign Currency Note	es				
	4) Traveller's Cheque	5) None of these				
14.	It is mandatory to quote	which of the following ic	lentification number on all			
	large-value financial tran	sactions?				
	1) PAN	2) Voter ID	3) PIN			
	4) Ration Card number	5) Phone number				
<b>15.</b>	Which of the following ty	phoons hit the east coast of	China on 8th August 2012?			
	1) Saola	2) Haikui	3) Damrey			
	4) Ferdie	5) Gener				
<b>16.</b>	The term 'FTZ' stands for	r-				
		2) Food Trade Zone	3) Foreign Trade Zone			
	4) Fiscal Trade Zone	5) Financial Trade Zone				

<b>17.</b>	Which of the following	is an American multination	nal retailer corporation that					
	runs chains of large disco	ount department stores and v	warehouse stores?					
	1) WalMart	2) Alstom	3) IKEA					
	4) More	5) Spencer's						
18.	Who amongst the follow	ing is a Nobel laureate in E	conomics?					
	1) Kaushik Basu	2) Subir Gokarn	3) Dr. Amartya Sen					
	4) Montek Singh Ahluwa	ılia	5) C. Rangarajan					
19.	'Outlook.com' is a new e-	-mail service recently launc	hed by-					
	1) Google	2) Apple	3) Microsoft					
	4) Rediff	5) Sify						
20.	Jamaican sprinter Usain I	Bolt bagged gold in the 2012	London Olympics in men's					
	100-metre race as he set	an Olympic record of-						
	1) 10.23 seconds	2) 9.93 seconds	3) 9.63 seconds					
	4) 9.33 seconds	5) 9.23 seconds						
21.	21. Who amongst the following was the legendary classical singer, an exponent							
	the 'Khayal' form of singing, who passed away in 2011?							
	1) Jagjit Singh	2) Arjun Singh	3) M.F. Hussain					
	4) Bhupen Hazarika	5) Bhimsen Joshi						
22.	Commonwealth Games 2	2014 will be held at-						
	1) Glasgow	2) Montreal	3) Queensland					
	4) Gold Coast	5) Beijing						
23.	Who amongst the follow:	ing is an American business	magnate, investor and phi-					
	lanthropist, Chairman &	CEO of Berkshire Hathawa	y, who is widely considered					
	the most successful inves	stor of the 20th century?						
	1) Duncan Fletcher	2) Warren Buffett	3) Warren Anderson					
	4) Niera Radia	5) None of these						
24.	On 8th August 2012,	a 14-member 'Naresh (	Chandra Task Force' has					
	submitted to the Government	nent of India its report relat	ing to-					
	1) electoral reforms	2) corruption	3) black money					
	4) infrastructure sector	5) national security						
25.	A network of power lines	that evacuates electricity fr	om a generating station and					
	operates in a narrow freq	uency band is known as-						
	1) Web	2) Mesh	3) Grid					
	4) Interlock	5) Knit						

26.	Which of the following is	s a large ocean wave that is	caused by sudden motion on
	the ocean floor which co	ould be in the form of an ea	rthquake, volcanic eruption
	or an underwater landslic	le?	
	1) El Nino	2) Lunar Eclipse	3) High Tide
	4) Low Tide	5) Tsunami	
27.	The form 'ITR-1' is a for	m for using	
	1) Income Tax Challan	2) Excise Duty	3) Customs duty
	4) Income Tax Return	5) VAT	
28.	Which of the following i	s NOT a viral disease?	
	1) Chicken-pox	2) Influenza	3) Epilepsy
	4) Measles	5) Rabies	
<b>29.</b>	International day of Non-	-Violence is observed every	year on-
	1) 15th August	2) 2nd October	3) 26th January
	4) 31st January	5) None of these	
<b>30.</b>	A new scheme has be	en announced in the Bu	dget 2012-13, giving tax
	exemptions to first-time	equity market investors. The	e scheme is titled as-
	1) Rajiv Gandhi Equity S	Savings Scheme	
	2) Rashtriya Equity Savi	ngs Scheme	
	3) National Equity Savin	gs Scheme	
	4) Indira Gandhi Equity	Savings Scheme	
	5) Prime Minister's Equit	y Savings Scheme	
31.	In addition to India and	d China, the following nat	tions are also members of
	'BRICS'-		
	1) Bangladesh, Russia ar	d Sri Lanka	
	2) Belgium, Romania and	d South Africa	
	3) Belgium, Russia and S	Saudi Arabia	
	4) Brazil, Russia and Sou	ıth Africa	
	5) Bhutan, Russia and Sr	i Lanka	
<b>32.</b>	Which of the following	g is a voluntary force rais	sed to assist the police in
	controlling civil disturbat	nces and communal riots?	
	1) Rapid Action Force		
	2) Central Industrial Secu	rity Force	

3) National Security Guard

5) Home Guards

4) Central Reserve Police Force

33.	Who amongst the follow	ring is the recipient of Padm	a Vibhushan in 2012?
	1) Jatin Das	2) Mario De Miranda	3) Mira Nair
	4) N. Vitthal	5) Limba Ram	
34.	Who amongst the follow	ring is the modern-day spirit	tual icon and the founder of
	Art of Living?		
	1) Baba Ram Dev	2) Acharya Rajneesh	3) Shri Narayan Guru
	4) Narendra Dev Achary	a 5) Shri Ravi Shankar	-
35.	Which of the following i	s the national flower of Indi	a?
	1) Rose	2) Jasmine	3) Lily
	4) Lotus	5) Tulip	
36.	Which of the following i	s NOT the name of a space	shuttle?
	1) Enterprise	2) Columbia	3) Iris
	4) Discovery	5) Challenger	
<b>37.</b>	Which of the following i	s effectively a tax on the car	bon dioxide emissions from
	burning fossil fuels?		
	1) Fuel Surcharge	2) Carbon Surcharge	3) Carbon tax
	4) Hazardous emissions	tax	5) Fuel Tax
<b>38.</b>	The term 'ATM' stands for	or	
	1) Alternate to Money		
	2) Automated Transactio	n Machine	
	3) Automated Teller Med	chanism	
	4) Automatic Teller Mod	le	
	5) Automated Teller Mac	chine	
<b>39.</b>	Which of the following	is a measure of the impact of	f our activities on the envi-
	ronment and in particula	r climate change?	
	1) Carbon Trajectory	2) Carbon Trail	3) Carbon Track
	4) Carbon Footprint	5) Carbon Imprint	
40.	Which of the following	is a statutory quasi-judicial	authority mandated by the
	Parliament to preserve the	ne freedom of press and mai	ntain and improve the stan-
	dard of newspapers?		
	1) Press Trust of India		
	2) Press Information Bur	ceau	
	3) United News of India		
	4) NAM News Network		
	5) Press Council of India	ı	

# **Test-II: English Language Questions**

Directions (O. 41-45): Read each sentence to find out whether there is any grammatical or idiomatic error in it. The error, if any, will be in one part of the sentence. The number of that part is the answer. If there is no error, the answer is 5), i.e. 'No Error'. (Ignore errors of punctuations, if any.)

- 41. 1) Mangal Pandey was well known/ 2) because he was involved/ 3) in the initial stages/4) of the Indian rebellion./5) No Error
- 42. 1) Most of the Indian populations still lives/2) in its villages and thus the contribution of 3) agriculture to Indian economy 4) becomes very important. 5) No Error
- 43. 1) Catherine's grandfather always/ 2) lost his balance while walking/ 3) and would be found fallen/4) on the road./5) No Error
- 44. 1) Her doctor was/ 2) annoyed because she/ 3) ignore her health/ 4) even after being hospitalised twice. / 5) No Error
- 45. 1) Raghav was worry/2) about telling his parents/3) that he wanted to move out/

	4) and live independently	. / 5) No Error						
		question below has a blantitted. Choose the word that						
the	sentence as a whole.							
46.	Rohit a huge library a	nd has a large collection of	books in it.					
	1) wants	2) has	3) wanted					
	4) had	5) needs						
47.	Rachna liked her room to be exactly the way she left it and she would allow anyone to touch her things.							
	1) always	2) sometimes	3) willingly					
	4) never	5) certainly						
48.	Elephants are the largest	living land animals earth	today.					
	1) in	2) and	3) on					
	4) like	5) at						
49.	Josephine was elated	because the doctor conf	irmed the news her					
	pregnancy.							
	1) like	2) of	3) with					
	4) after	5) in						

<b>50.</b>	It been estimated	that there m	ay be ma	any million	s of species of plants,	insects
	and micro organisar	ns still undis	covered	in tropical	rainforests.	
	1) have	2) will	l		3) should	
	3) has	5) sha	11			
Dire	ections (Q. 51-55): In	n each questi	ion belov	w, four wo	rds printed in bold t	ype are
give	n. These are numbe	red (1), (2), (	(3) and (	<b>4). One of</b>	these words printed	in bold
mig	ht either be wrong	ly spelt or i	napprop	oriate in t	he context of the se	ntence.
Fine	d out the word that	is inapprop	riate or	wrongly s	pelt, if any. The nun	nber of
					old are correctly spo	
app	ropriate in the cont	ext of the ser	ntence tl	nen mark	(5), ie 'All Correct', a	as your
ans	wer.					
51.	The <b>kidnappers</b> asl	ked for <b>rans</b> o	om and t	hreatened	to kill	
	1)		2)	3)		
	Mr.Gopalan's son if	their deman	ds were	not met. A	All correct	
			4)		5)	
<b>52.</b>	Ramesh spiled juice	e all over Raj	j's <b>new</b> c	lothes and		
	1)		2)			
	did not even care to	apologise.	All Corr	ect		
	3)	4)	5)			
<b>53.</b>	Ravi met with an a	ccident and l	<b>broke</b> hi	s leg the da	ay	
	1)	2)	3)			
	he <b>bought</b> his new	car. <b>All corr</b>	ect			
	4)	5)				
54.	Daisy <b>loved</b> childre	n and so she	would <b>d</b>	l <b>istribute</b> s	weets	
	1)			2)		
	in an <b>orphanage</b> or	n her <b>birthd</b> a	y. All C	/		
	3)	4)		<u>(</u>		
55.	Roshni wanted to p	,		,		
	1)	2)				
	so she <b>started</b> throw	wing <b>tantru</b> n	ns. All C	Correct.		
	3)	4)		5)		

Directions: (O. 56-60): Rearrange the following eight sentences/ group of sentences (A), (B), (C), (D), (E), (F), (G) and (H) in the proper sequence to form a meaningful paragraph; then answer the questions given below them.

- (A) During the examination, the invigilator noticed the chits and despite Rajesh's plea for innocence asked him to leave the examination hall.
- (B) At this point Ravish realised his mistake and felt guilty, so he immediately confessed his misdeed to the invigilator and left the examination hall.
- (C) Rajesh forgave Ravish because Ravish had not only accepted his mistake on time but also had not let Rajesh be punished for the wrong reason.
- (D) Ravish and Rajesh were in college and had been friends since childhood. However, Ravish did not trust Rajesh.
- (E) Another student, Satish, who had seen Ravish hiding something in Rajesh's desk, stood up and informed the invigilator of what he had seen.
- (F) One day Ravish decided to test Rajesh's friendship and so during one of the college examinations Ravish went early to class and hid some chits in Rajesh's desk.
- (G) Rajesh did not believe Satish, instead was furious that Satish had falsely blamed his friend and agreed that he would leave his examination only if
- d

	Ravish was kept out	of the matter.	
	(H) After the examination	n was over, Ravish apologis	sed to Rajesh, and promised
	that he would be a g	ood friend from then onwar	rds.
<b>56.</b>	Which of the following s	hould be the <b>FIFTH</b> senten	ace after rearrangement?
	1) G	2) H	3) E
	4) D	5) C	
<b>57.</b>	Which of the following sh	ould be the <b>FOURTH</b> sente	ence after rearrangement?
	1) C	2) D	3) E
	4) F	5) G	
	Which of the following rearrangement?	should be the EIGHTI	H (LAST) sentence after
	1) A	2) B	3) C
	4) D	5) E	

3) C

**59.** Which of the following should be the **FIRST** sentence after rearrangement?

2) B

5) F

1) A

4) D

**60.** Which of the following should be the **SECOND** sentence after rearrangement?

1) A

2) B

3) G

4) F

5) E

Directions (Q. 61-70): In the following passage, there are blanks, each of which has been numbered. These numbers are printed below the passage and against each, five words/ phrases are suggested, one of which fits the blank appropriately. Find out the appropriate word/ phrase in each case.

Once upon a time, Amarasakti ruled the city-state of Mahilaropyam in the south of India. He had three witless sons who became a matter of endless (61) for him. (62) that his sons had no interest in learning, the king summoned his ministers and said, "You know I am not happy with my sons. According to men of learning, an unborn son is better than a son who is a (63). A son who is stupid will bring dishonour to his father. How can I make my sons fit to be my (64)? I turn to you for advice".

One of the ministers (65) the name of Vishnu Sharman, a great scholar enjoying the (66) of hundreds of his disciples. "He is the most (67) person to tutor your children. Entrust them to his care and very soon you will see the change".

The king summoned Vishnu Sharman and pleaded with him "Oh, venerable scholar, take pity on me and please train my sons. Turn them into great scholars and I will be (68) to you all my life". Vishnu Sharman said, "Oh, king, count six months from today. If I do not make your children great scholars, you can ask me to change my (69)".

The king immediately called his sons and handed them over to the care of the learned man. Sharman took them to his monastery where he (70) teaching them. Keeping his word, he finished the task the king entrusted to him in six months. Thus, the king, now, had scholars for sons.

**61.** 1) ache

2) worry

3) joy

4) pity

5) hazard

**62.** 1) fact

2) belief

3) since

4) realising

5) being

**63.** 1) stupid

2) brilliant

3) fool

4) uneducated

5) scholar

**64.** 1) self

2) places

3) successors

4) level

5) siblings

1) suggested	2) requested	3) called
4) pointed	5) said	
1) teachings	2) attendance	3) glamour
4) rights	5) respect	
1) competent	2) right	3) easy
4) actual	5) skill	
1) happy	2) oblige	3) beside
4) indebted	5) disciple	
1) importance	2) name	3) clothes
4) location	5) life	
1) embark	2) mustered	3) begun
4) decided	5) started	
	4) pointed 1) teachings 4) rights 1) competent 4) actual 1) happy 4) indebted 1) importance 4) location 1) embark	4) pointed 5) said 1) teachings 2) attendance 4) rights 5) respect 1) competent 2) right 4) actual 5) skill 1) happy 2) oblige 4) indebted 5) disciple 1) importance 2) name 4) location 5) life 1) embark 2) mustered

Directions (Q. 71-80): Read the following passage carefully and answer the questions given below it. Certain words/ phrases have been printed in bold to help you locate them while answering some of the questions.

A long time ago, on a big tree in the lap of a mountain, lived a bird named Sindhuka. It was a **rather** special bird because its droppings turned into gold as soon as they hit the ground.

One day, a hunter came to the tree in search of prey and he saw Sindhuka's droppings hit the ground and turn into gold. The hunter was struck with wonder. He thought, "I have been hunting birds and small animals since I was a boy, but in all my 80 years, I have never seen such a miraculous creature". He decided that he had to catch the bird somehow. He climbed the tree and **skillfully** set a trap for the bird. The bird, quite unaware of the danger it was in, stayed on the tree and sang merrily. But it was soon caught in the hunter's trap. The hunter immediately seized it and shoved it into a cage.

The hunter took the bird home joyfully. But as he had time to think over his good fortune later, he suddenly realised, "If the king comes to know of this wonder, he will certainly take away the bird from me and he might even punish me for keeping such a rare treasure all to myself. So it would be safer and more honourable if I were to go to the king and present the unique bird to him".

The next day, the hunter took the bird to the king and presented it to him in court with great **reverence**. The king was delighted to receive such an unusual and rare gift. He told his courtiers to keep the bird safe and feed it with the best bird food available.

The king's prime minister, though, was **reluctant** to accept the bird. He said "O Rajah, how can you believe the word of a foolish hunter and accept this bird? Has anyone in our kingdom ever seen a bird dropping gold? The hunter must be either crazy or telling lies. I think it is best that you **release** the bird from the cage".

After a little thought, the king felt that his prime minister's words were correct. So he ordered the bird to be released. But as soon as the door of the cage was thrown open, the bird flew out, perched itself on a nearby doorway and defecated. To everyone's surprise, the dropping immediately turned into gold. The king mourned his loss.

- 71. Which of the following can possibly be the most appropriate title for the story?
  - 1) The Skilled Hunter
- 2) The King's Prime Minister
- 3) The King's Defeat
- 4) The Bird With The Gold Dropping
- 5) The Trials And Tribulations Of The Foolish Bird Sindhuka
- **72.** Which of the following emotions made the hunter gift the bird to the king?
  - 1) Respect
- 2) Joy

3) Pride

4) Fear

- 5) Awe
- **73.** Which of the following is **TRUE** according to the story?
  - 1) Birds like Sindhuka were very common in the area near the mountain.
  - 2) Sindhuka remained caged for the rest of its life.
  - 3) Sindhuka was unaware of the trap laid by the hunter.
  - 4) The king, when told to not accept the bird, did not listen to his prime minister.
  - 5) All are true.
- **74.** Why was the king's prime minister reluctant to accept the bird?
  - 1) He believed that the bird would die if caged.
  - 2) He knew about the hunter's habit of lying.
  - 3) He believed that the bird would bring bad luck to the king.
  - 4) His sources had informed him that the hunter was crazy.
  - 5) None of these.

#### **75.** How did the hunter find Sindhuka?

- 1) He had read stories about the bird and had set traps at various locations in the city.
- 2) He followed the bird's droppings.
- 3) He was on the lookout for a prey when he chanced upon it.
- 4) People from the city had informed him about the bird's whereabouts.
- 5) He was attracted by the bird's calls.

Directions (Q. 76-78): Choose the word/ group of words which is most similar in meaning to the word/ group of words printed in bold as used in the passage.

#### 76. RATHER

- 1) regular 2) quite
- 3) instead
- 4) but
- 5) known

#### 77. RELEASE

- 1) free
- 2) vacate
- 3) vent
- 4) let expire
- 5) make public

#### 78. REVERENCE

1) respect

2) detail

3) astonishment

4) hope

5) remembrance

Directions (Q. 79-80): Choose the word which is most OPPOSITE in meaning to the word printed in bold as used in the passage.

#### 79. RELUCTANT

- 1) true
- 2) clever
- 3) averse
- 4) hesitant
- 5) keen

#### 80. SKILFULLY

- 1) angrily
- 2) haphazardly
- 3) highly
- 4) cheaply
- 5) deftly

## **Test-III: Quantitative Aptitude Questions**

Directions (Q. 81-95): What should come in place of question mark (?) in the following questions?

- **81.** 415.25 627.10 + 958.55 = ?
  - 1) 747.5

2) 674.7

3) 750.7

4) 747.9

- 5) None of these.
- **82.** 34928 2591 14986 = ?
  - 1) 17546

2) 17355

3) 17351

4) 17390

5) None of these

**83.** 
$$147 \div 5 \div 0.3 = ?$$

1) 76

2) 82

3) 54

4) 80

5) None of these

### **84.** $311 \times 17 - 2482 = ?$

1) 2650

2) 2392

3) 2805

4) 2788

5) None of these

### **85.** $12.5 \times 6.7 \times 4.2 = ?$

1) 315.55

2) 376.75

3) 351.75

4) 358.55

5) None of these

**86.** 27% of 
$$450 - ?\%$$
 of  $375 = 76.5$ 

1) 14

2) 19

3) 12

4) 15

5) None of these

**87.** 
$$4567.8 + (14 \times 9.8) = 5038 - ?$$

1) 348

2) 522

3) 541

4) 333

5) None of these

### **88.** $51 \times ? = 1632$

1) 34

2) 29

3) 48

4) 24

5) None of these

**89.** 
$$17\frac{2}{3} \times 1\frac{17}{106} = ?$$

1)  $20\frac{1}{2}$ 

2)  $21 \frac{1}{2}$ 

3)  $19\frac{4}{5}$ 

4)  $20\frac{4}{5}$ 

5) None of these

## **90.** $4 \times ? = 6924 \div 15$

1) 115.6

2) 125.05

3) 151.2

4) 117.4

5) None of these

**91.** 
$$8888 - 4444 + 222 = ?$$

1) 5668

2) 4666

3) 4888

4) 3999

5) None of these

**92.**  $17^{34.5} \times 17^{68.9} \div 17^{27.4} = 17^{\circ}$ 

1) 74.5

2) 82

3) 56

4) 76

5) None of these

**93.** 23% of 468 = ?

1) 110.45

2) 106.47

3) 114.65

4) 107.64

5) None of these

**94.**  $6^3 \times 2^4 - 9^2 = ?$ 

1) 3375

2) 3248

3) 3095

4) 3585

5) None of these

**95.**  $? \div 26 \times 17 = 7225$ 

1) 11950

2) 11050

3) 10950

4) 11235

5) None of these

Directions (Q. 96-100): What approximate value should come in place of question mark (?) in the following questions?

(Note: You are not expected to calculate the exact value)

**96.**  $11.304 \times (6.839 - 4.331) = ?$ 

1) 30

2) 45

3) 16

4) 52

5) 12

97.  $61 \times 24.879 \div (14.059-6) = ?$ 

1) 110

2) 190

3) 220

4) 348

5) 98

**98.**  $(3.805)^2 \times 14.018 - 5991 = ?$ 

1) 165

2) 305

3) 278

4) 128

5) 200

**99.**  $\sqrt{230 \div 2.017 \div 58.794} = ?$ 

1) 80

2) 102

3) 68

4) 96

5) 77

**100.**  $3451 \div 9.895 \times 3.0126 = ?$ 

1) 1050

2) 1235

3) 990

4) 1360

5) 1248

<b>101.</b> On a particular day, swee	ets were to be equally distrib	outed among 960 students of						
	a school. However, on that particular day, 360 students remained absent. Hence							
		extra. Had all 960 students						
•	y, how many sweets would							
1) 3	2) 5	3) 7						
4) 4	5) None of these							
102. What should come in pla	ce of question mark (?) in the	ne following number series?						
9 10 24 81 340 9	?							
1) 1376	2) 1780	3) 1570						
4) 1725	5) None of these							
103. What would be the comp	ound interest (in Rs.) accrue	ed on an amount of Rs.9000						
at the rate of 11 pcpa in	at the rate of 11 pcpa in two years?							
1) Rs.2089.90	2) Rs.2140.90	3) Rs.2068.50						
4) Rs.2085.50	5) None of these							
<b>104.</b> What is the least number	to be added to 2530 to make it a perfect square?							
1) 50	2) 65	3) 75 4) 80						
5) None of these								
105. The difference between	20% of a number and 7/15	of the same number is 124.						
What is 40% of that num	nber?							
1) 186	2) 200	3) 196 4) 465						
5) None of these								
<b>106.</b> A train running at the sp	eed of 108 kmph, crosses a	365-metre long platform in						
21 secs. What is the leng	th of the train?							
1) 260 metres	2) 275 metres	3) 265 metres						
4) 285 metres	5) None of these							
107. In order to pass in an exa	amination, a student is requi	ired to get 280 marks out of						
the aggregate marks. Her	na got 264 marks and was d	eclared failed by 2 per cent.						
What is the minimum pa	ssing percentage of the exam	mination?						
1) 33	2) 35	3) 40						
4) 44	5) None of these							

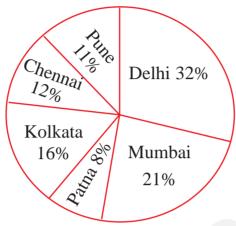
108.	The cost of 8 fans and 14 ovens (in Rs.)?	ovens is Rs.36520. What is	the cost of	f 12 fans and 21				
	1) Rs.56,800	2) Rs.54780	3) Rs.5795	50				
	4) Cannot be determined		5) None of	f these				
109.	The radius of a circular g	garden is 7 metres more tha	n the lengt	h of a rectangle				
	whose perimeter is 364 r	metres and breadth is 84 me	etres. What	will be cost of				
	fencing the garden (only metre?	at the circumference), if the	cost of fen	cing is Rs.8 per				
	1) Rs.5456	2) Rs.6144	3) Rs.5296	5				
	4) Rs.5280	5) None of these						
110.	If $43x + 43y = 4816$ , wha	at is the average of x and y?						
	1) 56	2) 112	3) 62	4) 124				
	5) None of these							
111.	The average age of a ma	an and his son is 28 years.	The ratio	of their ages is				
	3: 1. What is the man's age?							
	1) 30 years	2) 38 years	3) 44 years	S				
	4) 42 years	5) None of these						
112.	A car manufacturing plan dozen cars will the plant	t manufactures 96 dozen car manufacture in 17 days?	rs in eight d	ays. How many				
	1) 210	2) 224	3) 204	4) 209				
	5) None of these							
113.	A and B together can o	complete a piece of work	in 16 day	s. B alone can				
	complete the same work i same work?	n 24 days. In how many day	s can A alo	ne complete the				
	1) 34 days	2) 50 days	3) 48 days					
	4) 42 days	5) None of these						
114.	Find the average of the fo	ollowing set of scores:142, 9	3, 102, 206	5, 115, 98.				
	1) 122	2) 106	3) 138	4) 117				
	5) None of these							
115.	The average of four con	secutive odd numbers P, Q	, R and S	respectively (in				
	increasing order) is 104.	What is the sum of P and S?						
	1) 204	2) 208	3) 206	4) 212				

5) None of these

Directions (Q. 116-120): Study the following pie-chart carefully to answer the questions.

Percentage Distribution of Employees of Company X Across Different Cities.

Total No. of Employees of Company X = 1800



<b>116.</b> If 25%	of the	employees	working	in	Delhi	are	females,	how	many	employ	yees
workin	ig in De	elhi are male	es?								

1) 436

2) 324

- 3) 438
- 4) 398

5) None of these

**117.** If 2/9 of the employees working in Chennai were transferred to Patna, how many employees would there be in Patna?

1) 192

2) 168

- 3) 202
- 4) 198

5) None of these

**118.** The total number of employees working in Kolkata forms approximately what per cent of the total number of employees working in Mumbai?

1) 76%

2) 82%

- 3) 69%
- 4) 85%

5) 58%

**119.** Fill in the blank space in order to make the sentence correct as per the given information.

The total number of employees working in \_\_\_\_ is more than the total number of employes working in Pune and Chennai together.

- 1) Mumbai
- 2) Pune and Patna together
- 3) Kolkata

4) Delhi

5) Patna and Chennai together

<b>120.</b> What is the ratio of the total number of employees working in Patna to the total number of employees working in Delhi?		
1) 2 : 3	2) 1 : 5	3) 1 : 4
4) 3:4	5) None of these	,
Test-IV: Reas	soning Ability Questi	ons
Directions (Q. 121-123): Stu	dy the given information	carefully and answer the
given questions.		
A is mother of B. B is si	ister of C. D is son of C. E	is brother of D. F is mother
of E. G is granddaughter of A.	. H has only two children- E	B and C.
<b>121.</b> How is F related to H?		
1) Son-in-law	2) Daughter-in-law	
3) Father-in-law	4) Granddaughter	5) Cannot be determined
<b>122.</b> How is C related to E?		
1) Father	2) Son	3) Mother
4) Cousin brother	5) Cannot be determined	
<b>123.</b> Who is mother of G?		
1) G	2) B	3) F
4) Either B or F	5) Either C or F	
Directions (Q. 124-126):	The following questions	are based on the five
three-letter words given belo	ow:	
FAN HOP GET CUB	MID	
( <b>NOTE:</b> The words formed after performing the given operations may or may not be meaningful English words.)		
124. If the positions of the first and the second letters of all the words are		
interchanged, how many	words will form meaningfu	l English words?
1) None	2) Three	3) One
4) Two	5) More than three	
125. If all the letters in each of the words are arranged alphabetically (within the		
word), how many words	will remain unchanged?	
1) Two	2) Three	3) One
4) None	5) More than three	

<b>126.</b> If the first letter of all the words is changed to the next letter of the English alphabetical series, how many words will have more than one vowel? (Same or different vowel)		
1) None	2) Three	3) Two
4) More than three	5) One	
127. Which of the following	will come next in the	e following series?
azabyabcxa	a b c d w a b c d	I
1) f 2) u	3) a	4) v 5) e
<b>128.</b> In a certain code langua as 'ACELS'. In the same		d as 'CINOT' and 'SCALE' is coded ANK' will be coded as-
1) KNALP	2) AKNLP	3) AKLNP
4) AKPNL	5) Cannot be deter	rmined
<ul><li>129. Which of the following will come in place of question mark (?) in the following series based on the English alphabetical order?</li><li>YS RM LH ? CA</li></ul>		
1) DG	2) FD	3) GD
4) DF	5) GC	
<b>130.</b> How many such pairs of letters are there in the word NEUTRAL, each of which has as many letters between them in the word (in both forward and backward directions) as they have between them in the English alphabetical series?		
1) Two	2) Three	3) None
4) One	5) More than three	
Directions (Q. 131-135): Study the given information carefully and answer the		
given questions.		
Eight people- A, B, C, D, E, F, G and H - are sitting around a circular table		
facing the centre, not necessarily in the same order. Three people are sitting between		
_	_	is on the immediate right of F. D is
_		not an immediate neighbour of B.
<b>131.</b> What is E's position with	-	
1) Third to the left	2) Second to the ri	
3) Third to the right	4) Second to the le	eft
5) Fifth to the right		

<b>132.</b> Four of the following five are alike in a certain way based on their seating positions in the above arrangement and so form a group. Which of the following does				
	not belong to the group?			
1) GE	2) DC	3) AF	4) AB	5) CE
<b>133.</b> Who is of H?	s sitting third to t	the right of the	one who is sitting	ng on the immediate right
1) A	2) B	3) E	4) C	5) G
<b>134.</b> Which	n of the following	is true regardi	ng the given arra	ngement?
1) E is	s second to the lef	ft of C.		
2) B i	s an immediate ne	eighbour of G.		
3) H i	s an immediate no	eighbour of A.		
4) D i	s not an immedia	te neighbour of	f H.	
5) No	ne is true.			
135. How i	<b>135.</b> How many people are sitting between H and A when counted from the right side of H?			
1) Thi	ee	2) None	3	) More than three
4) On	9	5) Two		
<b>Directions</b>	Directions (Q. 131-135): In each of the questions below, two statements are given			
followed by two conclusions numbered I and II. You have to take the two state-				
ments to be true even if they seem to be at variance with commonly known facts				
and then decide which of the given conclusions logically follows from the given				
	statements, disregarding commonly known facts. Give answer  1) if only conclusion I follows.			
	nly conclusion II			
	3) if either I or II follows.			
ŕ	4) if neither I nor II follows.			
ŕ	5) if both I and II follow.			
150. State	<b>136. Statements:</b> Some forms are cards.			
Some forms are papers.  Conclusions: I. At least some cards are forms.				
Conc				
	II. At least some cards are papers.			

**137. Statements:** All animals are predators

All predators are tigers.

**Conclusions:** I. All tigers are definitely predators.

II. All animals are tigers.

138. Statements: All squares are circles.

No circle is a triangle.

**Conclusions:** I. No square is a triangle.

II. All circles are squares.

**139. Statements:** All bricks are walls.

Some bricks are pillars.

**Conclusions:** I. Some pillars are walls.

II. All pillars are walls.

**140. Statements:** No place is a tank.

Some places are venues.

**Conclusions:** I. some venues are tanks.

II. All places are venues.

# Directions (Q. 141-145): Study the given information carefully and answer the given questions.

Seven plays - A, B, C, D, E, F and G- are to be held on seven consecutive days (starting on Monday and ending on Sunday) not necessarily in the same order. Only one play will be held on one day. Only two plays will be held after play G. Only two plays will be held between play F and play G. Only three plays will be held between play B and play E. Play B will not be held on Sunday. Play A will be held before play D and play C (not necessarily immediately before). Play C will be held after play D (not necessarily immediately after).

### **141.** Play D will be held on which day?

- 1) Monday
- 2) Tuesday

3) Wednesday

- 4) Thursday
- 5) Saturday
- **142.** Which play will be held immediately after play C?
  - 1) Play E

2) Play F

3) Play B

4) Play G

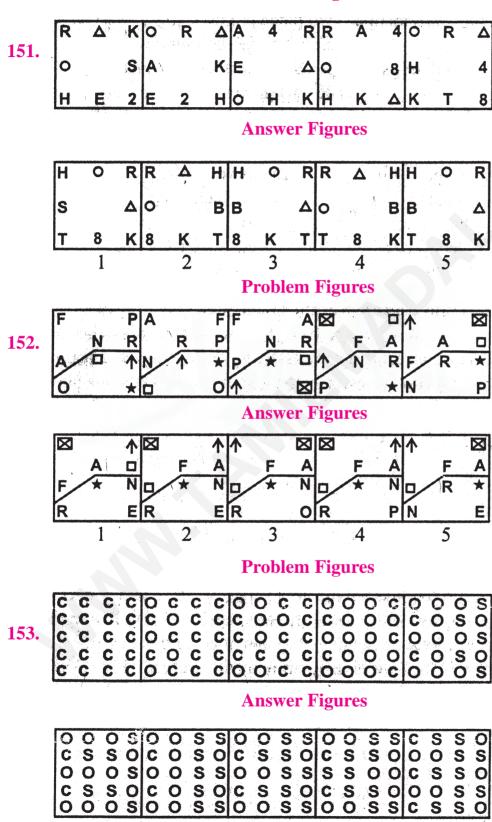
5) None of these

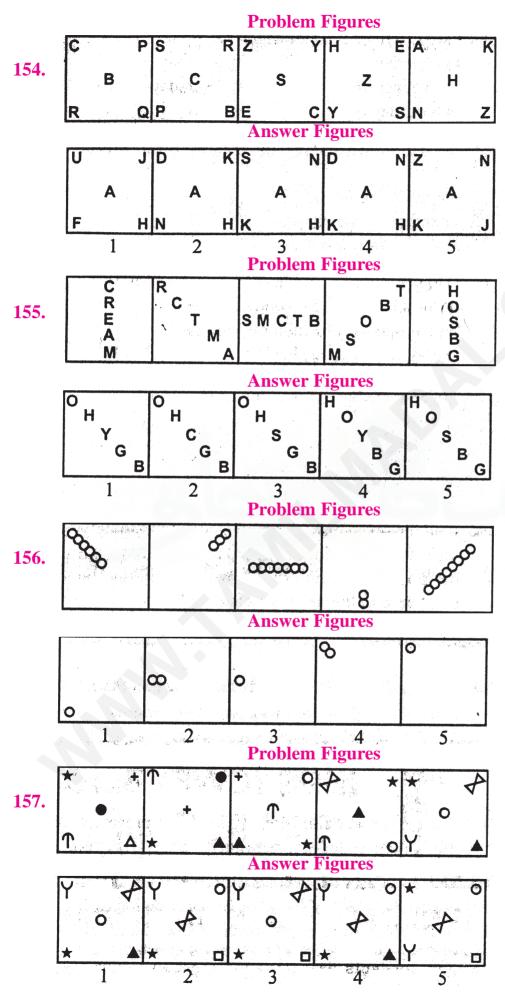
**143.** Which play will be held on Monday?

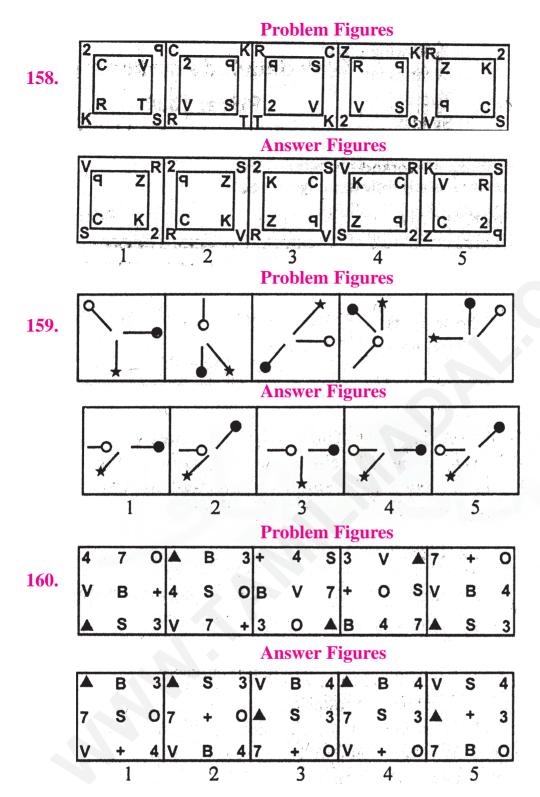
1) Play F	2) Play B	3) Play E	
4) Play D	5) Play A		
	•	ositions of how many will	
1) Three	2) More than three		
3) One	4) None	5) Two	
<b>145.</b> Play F is related to more Similarly, play G is related which of the following dates	ed to Thursday. In the sam	ne way, play B is related to	
1) Wednesday	2) Friday	3) Tuesday	
4) Saturday	5) Sunday		
Directions (Q. 146-150): In		_	
elements are shown in the	statements. These statem	ents are followed by two	
conclusions. Give answer.			
	1) if only conclusion I follows.		
	2) if only conclusions II follows.		
	3) if either conclusion I or conclusion II follows.		
	nor conclusion II follows.		
5) if both conclusions I at			
146. Statements: $N \ge 0 \ge$			
<b>Conclusions:</b> I. N > R			
<b>147. Statements:</b> $W \le X < Y$			
<b>Conclusions:</b> I. B > Z	II. $W < A$		
148. Statements: $H > I > J > I$	K; L < M < K		
<b>Conclusions:</b> I. I > M	II. L < H		
<b>149. Statements:</b> C < D < E;	$D > F \ge G$		
<b>Conclusions:</b> I. $C \ge G$	II. $F > E$		
<b>150. Statements:</b> $R > S \ge T \ge$	$\geq U; V < T$		
Conclusions: I. $V \ge U$	II. $V < R$		

Directions (Q. 151-160): In each of the questions given below, which one of the five Answer Figures on the right should come after the Problem Figures on the left, if the sequence were continued?

### **Problem Figures**







# Test-V Marketing Aptitude/ Computer Knowledge

161. EMI is a marketing tool if-

1) it is very high

2) it is very low

3) it is increasing

4) it is fluctuating

5) It has no role as a marketing tool

<b>162.</b> Which of the following may be classified as FMCG?		
1) Printing Machines	2) Tobaco Product	
3) Life Saving Drugs	4) Coin Vending Machine	es
5) Industrial Goods		
<b>163.</b> Buyer resistance in a	sales deal can be overcome by	means of-
1) lengthy sales talk	2) confusing sales talk	3) IT jargons
4) perseverance	5) arguing skills	
<b>164.</b> The best, important a	and central activity of a busines	ss is known as its-
1) Portfolio	2) Product line	3) Nuclear Activity
4) Mainstay	5) Core Competency	
<b>165.</b> The target group for	Home Loans is-	
1) All body-builders	2) Tiles manufacturers	
3) Housing societies	4) Farmers' societies	
5) Individuals not ow	vning any house	
<b>166.</b> Delivery Channels m	eans-	
1) Sales Outlets	2) Purchased Goods	
3) Product Shelf-life	4) Courier Person	
5) Channel Finance		
<b>167.</b> Using a customer's b	uying history to select them for	r related offers is known as-
1) Up-Selling	2) Prospecting	3) Marketing
4) Channel Selling	5) Cross-Selling	
<b>168.</b> The concept of se	lling is different from mark	keting and aims at profit
maximisation through	n	
1) increasing sales vo	plume of quality products	2) customer satisfaction
3) solution of custom	er problems	
4) satisfaction of cus	tomer needs	
5) innovation and ma	arket research	
<b>169.</b> The segmentation of r	narkets based on the gender of the	ne customer is a type of-
1) Geographic Segme	entation 2) Demographic	Segmentation
3) Psychographic Seg	gmentation 4) Socio-cultural	Segmentation
5) Lifestyle-based Se	gmentation	

<b>170.</b> Mass communication with customers or potential customers, usually through paid public media, is known as-			
1) Publicity	2) Sales Promotion	3) Advertising	
4) Public Relations	5) Brand Building	3) Havertishing	
171. A 'Call' means-	3) Brand Bunding		
1) an internet terminolog	V		
2) contacting a prospective			
	4) attending to a complain	t	
5) websites	+) attending to a complain		
,			
172. 'Prospect' means		2) a likalu huwar	
1) existing customers		2) a likely buyer	
3) mission document	1	4) a religious leader	
5) new targets to be achie	eved		
173. KYC means			
1) Keep Your Customers		2) Keep Your Credit card	
3) Know Your Customers	S	4) Keep Your Cool	
5) Know Your Credits			
174. The collective perceptions and impressions people have formed about an organ-			
-	or its services, is known as i		
1) Brand Value		2) Brand Alert	
3) Brand Architecture		4) Brand Image	
5) Brand attribute			
<b>175.</b> Good customer service is	an extended arm of-		
1) Service marketing		2) Web marketing	
3) Process marketing		4) Indirect Marketing	
5) Internet marketing			
176. A company's ability to	perform in one or mo	re ways that competitors	
cannot or will not match	is known as its-		
1) Attribute competition		2) Attribute positioning	
3) Brand image		4) Competitive advantage	
5) Brand positioning			

177.	. An audio or video adver	tising announcement, usual	lly presented on television
	radio or in a movie theatr		
	1) Publicity	2) Creative	3) Banner
	4) Sponsorship	5) Commercial	
178.	Electrical goods such as	TVs, videos, stereo system	s etc, used for home enter
	tainment, are known as-		
	1) White Goods	2) Green Goods	3) Red Goods
	4) Blue Goods	5) Brown Goods	
179	. A very large market segn	nent or wide collection of sr	maller segments is called-
	1) Niche Market	2) Meta Market	3) Mass Market
	4) Multi Level Market	5) None of these	
180	Customer Retention can l	be ensured by-	
	1) Offering freebies	2) Offering loans at low ra	tes
	3) Catchy slogans	4) Giving incentives	
	5) Personalised services		
181.	ROM stands for-		
	1) Random Only Memory	y	
	2) Readable Only Memor	ry	
	3) Real Online Memory		
	4) Random Other Memor	<sup>c</sup> y	
	5) Read Only Memory		
182.	Another name for a logic	chip is-	
	1) PROM	2) memory	3) microprocessor
	4) ROM	5) None of these	
183.	The number system based	d on "0" and "1" only is kno	own as-
	1) Binary System	2) Barter System	
	3) Number System	4) Hexadecimal System	
	5) Special System	•	
184	The capacity of 3.5 -inch	floppy disk is-	
	1) 1.40 MB	2) 1.44 GB	3) 1.40 GB
	4) 1.45 MB	5) 1.44 MB	

185	. Which of the following is	s not an integral part of a co	omputer-
	1) CPU	2) Mouse	3) Monitor
	4) UPS	5) None of these	
186	. Which of the following is	s not a part of the CPU?	
	1) Primary storage	2) Registers	3) Control unit
	4) ALU	5) None of these	
187	. The device that reconcile	es differences between comp	outers and phones is the-
	1) LAN	2) wand reader	3) TCP/IF
	4) scanner	5) modem	
188		are and software that allow ation between computers is a	
	1) Network	2) Backup system	3) Server
	4) Peripheral	5) Modem	
189	. Which of the following r	epresents the fastest data tra	nnsmission speed?
	1) bandwidth	2) bps	3) gbps
	4) kbps	5) mbps	
190	. What is the major feature and use?	e of the World Wide Web th	nat makes it simple to learn
	1) Database interface	2) Graphical text interface	
	3) Graphical user interface	4) Point-to-Point Protocol	
	5) None of these		
191	. Which of the following is	s an input device that, when	moved by the user on a flat
	surface, causes a pointer	on the screen to move accor	rdingly?
	1) wand reader	2) mouse	3) keyboard
	4) bar-code-reader	5) scanner	
192	. A bar code reader is an e	xample of a(n)-	
	1) processing device	2) storage device	
	3) input device	4) output device	
	5) printer		

<b>193.</b> If you regularly send create the letters?	letters to people, what ty	ype of program would you use to
1) Hardware	2) System software	
3) Utility software	4) Application softw	vare
5) None of these	, 11	
<b>194.</b> A computer gets w	ith the help of mouse or l	kevboard-
1) insert	2) instructions	3) guidance
4) input	5) None of these	, 8
195. Dot-matrix is a type of	,	
1) tape	2) printer	3) disk 4) bus
5) None of these		
196. Which of the following	ng represents one billion	characters?
1) Byte	2) Gigabyte	3) Kilobyte
4) Megabyte	5) Terabyte	
<b>197.</b> Which of the following	ng menu types is also cal	led a drop down menu?
1) Fly-down	2) Pop-down	3) Pop-up
4) Pull-up	5) Pull-Down	
198. What is an onscreen	picture that represents obj	jects, such as a program or file?
1) Spool	2) NOS	3) Page
4) Pointer	5) Icon	
199. Which of the following	ng is not necessary to be	considered computer-literate?
1) The ability to write	e the instructions that dire	ect a computer
2) An awareness of the society	he computer's importance	e, versatility, and pervasiveness in
3) Knowledge of wha	at computers are and how	they work
4) The ability to inter	ract with computers using	simple applications
5) None of these		
200. An area of the micro	processor chip used to t	emporarily store instructions and
data that the processo	or is likely to use frequent	tly is termed a(n)-
1) ALU	2) Bus	3) Cache
4) CPU	5) Flash	

# **ANSWERS**

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1-1; 2-2; 3-4; 4-4; 5-2; 6-1; 7-4; 8-1; 9-4; 10-3; 11-5; 12-2; 13-1; 14-1; 15-2; 16-1;
17-1; 18-3; 19-3; 20-3; 21-5; 22-1; 23-2; 24-5; 25-3; 26-5; 27-4; 28-3; 29-2; 30-1;
31-4; 32-5; 33-2; 34-5; 35-4; 36-3; 37-3; 38-5; 39-4; 40-5; 41-5; 42-1; 43-5; 44-3;
45-1; 46-2; 47-4; 48-3; 49-2; 50-4; 51-5; 52-1; 53-2 54-2; 55-5; 56-1; 57-3; 58-3;
59-4; 60-4; 61-2; 62-4; 63-3; 64-3; 65-1; 66-5; 67-1; 68-4; 69-2; 70-5; 71-4; 72-4;
73-3; 74-5; 75-3; 76-2; 77-1; 78-1; 79-5; 80-2; 81-5; 82-3; 83-5; 84-3; 85-3; 86-3;
87-4; 88-5; 89-1; 90-5; 91-2; 92-4; 93-4; 94-1; 95-2; 96-1; 97-2; 98-5; 99-3; 100-1;
101-2; 102-4; 103-5; 104-5; 105-1; 106-3; 107-2; 108-2; 109-4; 110-2; 111-4; 112-3;
113-3; 114-5; 115-2; 116-5; 117-1; 118-1; 119-4; 120-3; 121-2; 122-1; 123-3; 124-1;
125-3; 126-5; 127-5; 128-3; 129-3; 130-2; 131-4; 132-2; 133-3; 134-2; 135-5; 136-1;
137-2; 138-1; 139-1; 140-4; 141-4; 142-1; 143-5; 144-5; 145-3; 146-1; 147-4; 148-5;
149-4; 150-2; 151-5; 152-2; 153-3; 154-4; 155-1; 156-5; 157-2; 158-4; 159-1; 160-1;
161-2; 162-2; 163-4;164-5; 165-5; 166-1; 167-5; 168-2; 169-2; 170-3; 171-2; 172-2;
173-3; 174-4; 175-1; 176-4; 177-5; 178-5; 179-1; 180-5; 181-5; 182-3; 183-1; 184-5;
185-4; 186-1; 187-5; 188-1; 189-3; 190-1; 191-2; 192-3; 193-4; 194-4; 195-2; 196-2;
197-5; 198-5; 199-1; 200-3.
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